

BUILD.GROW.LEAD

Unlock your GTM Success



WHO WE ARE?

Marketing experts with decades of experience helping B2B SaaS companies bring products to market with trusted, datadriven, modern Go-to-Market approaches.

WHAT WE DO?

We help B2B SaaS companies drive unparalleled growth and customer engagement using hyper-targeted messaging, via the right channel and at the right time.



INTEGRATED CAMPAIGNS

Plan, implement, and assess powerful multi-channel campaigns, delivering a unified customer experience.



TARGETED MESSAGING

Customer-centric growth starts with targeted, persona-based messaging for your SaaS products and solutions.



CUSTOMER JOURNEYS

A centralized view of customers across all stages, from awareness through renewal and advocacy.



Book 1-hour FREE GTM Consultation Today!

https://www.shiftleft.space/bookthehour

Tailored GTM solutions to drive growth and customer engagement

Our Experience

druva

Google

Informatica

Matterport

RingCentral

salesforce

- GTM Strategy & execution: Maximize your revenue and drive growth with our comprehensive marketing solutions, tailored to your business needs
- Value Proposition, Messaging & Positioning:
 Craft personalized product and solution
 messaging, competitive analysis and analyst
 relations.
- Customer Journey Mapping: Personalize your campaigns, messaging, content and channels based on the customer journey maps.
- Customer Intelligence: Outpace competition with customer and market intelligence including customer & market research, and win/loss analysis.
- Hybrid & Product-Led Growth: Drive user adoption and growth with expert guidance on implementing a customer-first, product-led strategy.
- Workshops & Coaching: Enable and train your internal teams via online and onsite workshops on the customer journey, GTM, Messaging and more.



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Contact Us: Email: info@shiftleft.space, Phone: +1.(650) 564-4823, www.shiftleft.space

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